





LIFESTYLE

- ☐ Finance lifestyle
- ☐ Do retirement assessment
- ☐ Fulfill income needs
- Protect savings
- ☐ Make money grow
- ☐ Finance significant purchase

FAMILY

- ☐ Protect family
- ☐ Finance children's education
- ☐ Finance vacation
- Assist parents
 - - ☐ Protect home or

HOME/PROPERTY

- ☐ Finance home
- ☐ Renovate home
- ☐ Purchase cottage/ vacation property
- ☐ Finance income property
- property

CAREER/BUSINESS

- ☐ Protect ability to work
- ☐ Provide business succession
- ☐ Protect family
- □ Protect assets
- ☐ Take sabbatical

TAXES

- ☐ Pay less tax
- ☐ Generate tax refunds
- ☐ Choose tax-efficient investments

LEGACY

- □ Protect loved ones
- ☐ Gift loved ones
- ☐ Pass on assets
- ☐ Plan charitable giving

ANXIETIES

- Not having enough money
- Losing capital
- ☐ Starting plan too late
- Market ups and downs

SUBMIT

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